

CalAtlantic has been a leader in the security industry for over a decade. In the beginning, their main focus was providing security services and security integration. As the industry moved away from analog into the digital age, CalAtlantic's focus shifted to specializing in business intelligence, providing services through solution based products.

These services include the design and installation of IP based physical security systems running Senstar Symphony™ VMS (formerly Aimetis). These services can include managed security services that connect to a command and operation center comprised of a network operation center, a security operation center and a situational awareness center.



they arise. As a result of this experience, CalAtlantic is both a systems integrator and power user of Senstar Symphony VMS technology. This provides a unique capability that is very uncommon in the physical security industry.

“The reality is not so much based on what we catch. It is the hundreds of thousands of dollars that we protect because we are watching and managing these security and enterprise resource management systems,” said Dan Goodhall, CEO of CalAtlantic. “We can be proactive and get out in front to solve any issues before they become a problem.”

### Monitoring Multiple Facilities and Reducing False Alarms

One of the biggest challenges that CalAtlantic faces with monitoring numerous facilities is reducing false alarms, which can be triggered by inclement weather conditions or poor lighting. To minimize the occurrence of false alarms, CalAtlantic uses the power of Senstar analytics for perimeter detection and security breaches.

Customer assets are also protected using layering techniques. This involves setting up different levels of authentication. For example, a level 1 authentication is set up through an ID access card, which is then authenticated through a database query for access control. Voice recognition can then be used

### Customer Profile

A leader in the security industry, CalAtlantic has regional offices throughout North America and active clients in 30 states, including Hawaii. As part of a global expansion, offices are being established in Rome and Paris. As a Security Solution Provider, CalAtlantic designs, engineers, installs, monitors and services client solutions on a local, regional, and multinational level. They also provide on-site project management.

CalAtlantic's command and operation centre monitors and manages the security of thousands of active clients across the United States from their headquarters in Houston, Texas. By incorporating Senstar Symphony VMS, all of CalAtlantic's customers can be managed centrally from one location 24/7.

It is essential that everything function at peak performance at all times, which is where Senstar Symphony comes into play.

Senstar Symphony enables staff to monitor alarms and manage the system on a regular basis, which allows for the resolution of issues even before

as a level 2 authentication. All this data is captured by the Senstar Symphony VMS for future reference.

“Senstar Symphony has been our go-to product for VMS engines and analytic components.”

Daniel L. Goodhall, CEO  
CalAtlantic

“Senstar Symphony VMS is at the core of that platform, which allows us to layer multiple levels of security from the facility’s perimeter into the interior,” Goodhall added.

### Classifications and Improvement in Analytics

An exciting new endeavor for both CalAtlantic and Senstar is the recent opportunity to work with a large European automobile manufacturer. “We are really getting excited about the improvement in analytics by using classification,” said Goodhall. “I’ve been in the industry for more than 35 years and I am probably more excited now than I ever have been with what we are capable of doing today with software and technology.”

#### Technology

- Thousands of Senstar Symphony™ Enterprise Licenses
- Monitoring and managing security for sites throughout North America
- National command and operation center

#### Solution

- Monitoring multiple sites from a centrally located command and operation center
- Minimizing false alarms

#### Outcome

- Multiple sites are monitored and managed 24/7 on their own independent network using Senstar Symphony™
- Senstar analytics minimize false alarms